

# Why Debrecen?

ECONOMY, INVESTMENT, INNOVATION, LIVEABILITY







EUROPEAN CITIES AND REGIONS OF THE PUTURE 2002/23 BEST FOI STRATEGY SMALL CITIES TOP 10



OF THE FUTURE 2004
BEST FDI STRATEGY
SMALL CITIES
TOP 10

DEBRECEN

# **Debrecen in figures**

Debrecen

200 000





Area

Debrecen and the agglomeration

Unemployment



14 937

students in

Number of vocational training

34 350



University students

**50%** 



Highest aid intensity in the EU





Population

6 900 km<sup>2</sup>



Area



6%

Unemployment rate

20 096



Number of students in vocational training

36 324

University students

**50%** 

solar park and green energy.

new investors and re-investments.

To prove that Debrecen is the driver of economic development in the region, since 2015 19 500+

new workplaces were created in the volume of

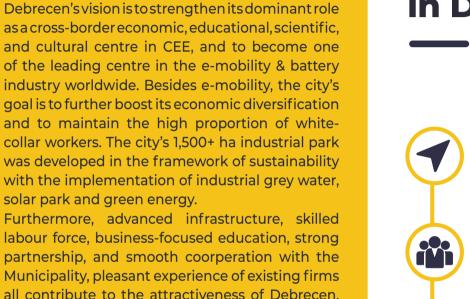
12 000+ million EUR with the announcement of



Highest aid intensity in the EU

# 5+1 reason

to invest in Debrecen





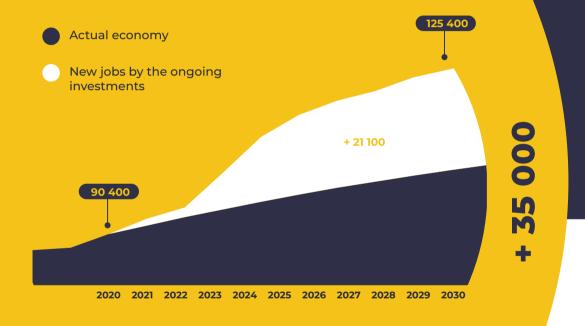
**Dvnamic growth** 



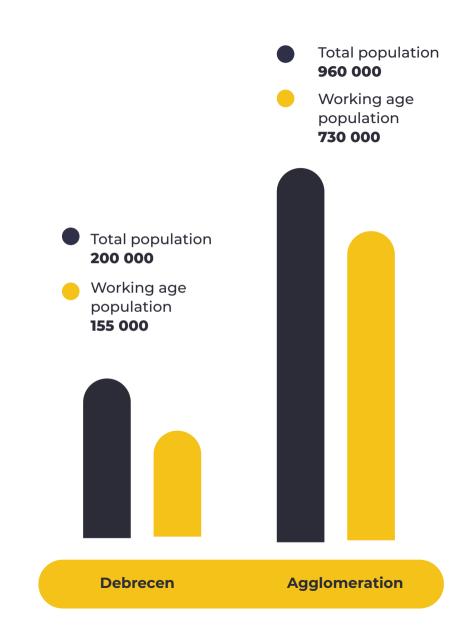
flight development

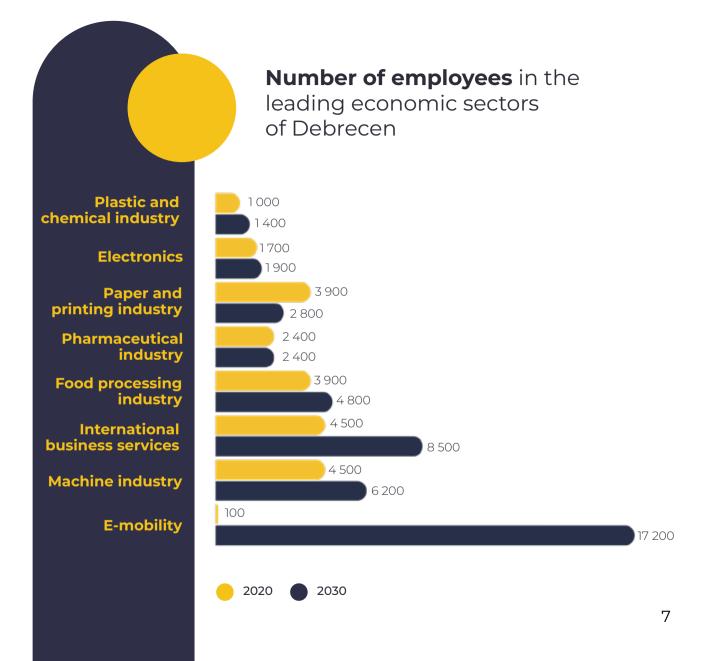
# **Labour force**

**Thousands** of new jobs are created in Debrecen



Due to the new investments and economic growth the number of employed people will increase by 35,000 until 2030.





# Education



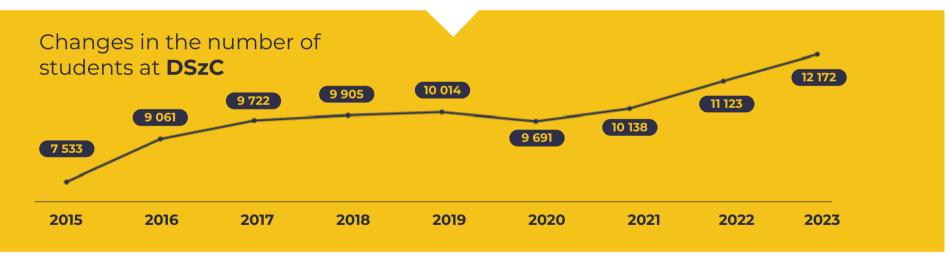
## **Enrolled students**

by sectors in 2023

## **Dual Education**

By way of dual education, cooperation between vocational training institutions, the university and local companies was realized in Debrecen. As a result of the dual education system, students gain practical experience in parallel with obtaining their professional certificate, technician certificate or university degrees.

It provides an opportunity for companies to satisfy their needs of labour force, in addition to which their dual education costs can be reduced by state subsidies and tax reductions. The Debrecen Vocational Training Center currently has 44 strategic partners.



# Foreign languages: +latin





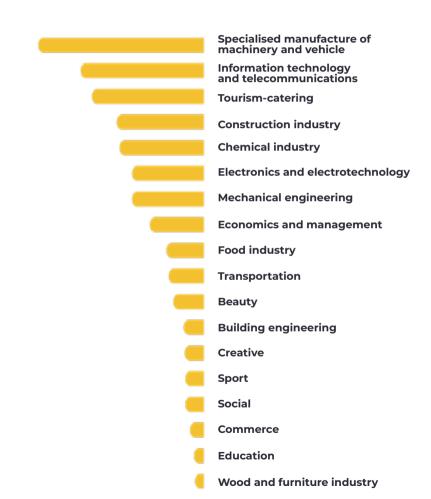




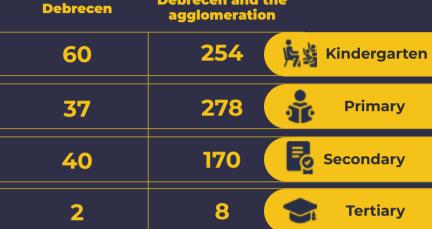








# **Debrecen and the**



**Number of educational institutions** 

## **Number of students** Debrecen and its agglomeration



Intensive development of education and training institutions: building, energy efficiency, equipment,

human resources

# **Education**

International School of Debrecen





isd.debrecen.hu

The International School of Debrecen (ISD) opened in September 2019 and quickly became unique in Hungary as the country's first full International Baccalaureate (IB) World School offering the Primary Years, Middle Years, and Diploma Programme. ISD welcomes students aged 3-18 and provides a comprehensive education based on inquiry, which research has shown to be the most effective way to nurture compassionate, critical, and creative thinkers who can drive change. The school maintains high academic standards while also prioritizing the social and emotional needs of each student. ISD's education system is built on the framework of the IB,

which has been used for over 50 years and is implemented in more than 6,000 IB schools across 150 countries worldwide. The campus is situated near the Great Forest, providing a modern learning environment surrounded by lush greenery. ISD is a melting pot of cultures at the heart of Debrecen, with an equal mix of almost 300 international and Hungarian students and a community representing 35 nations. For further information on education, daily school life and enrollment details please visit the website of ISD.



## **Deutsche Schule**

Deutsche Schule in Debrecen opened its doors in September 2022 as a member institution General Cultural Center of Germans Living in Hungary. The aim of the institution is to provide education on primary and secondary school level in accordance with the curriculum and the training requirements of Baden-Württemberg province and Germany. It allows the students to move smoothly between the educational institutions of the countries with an equivalent certificate.



# **University of Debrecen**



than Hungarian

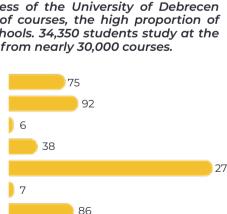
The University of Debrecen has the widest range of courses among higher education institutions in Hungary, and has the most significant knowledge base in the region. The largest international student community in Central Europe studies in Debrecen: around 7,400 foreign students from 134 countries chose the University of Debrecen in 2023.

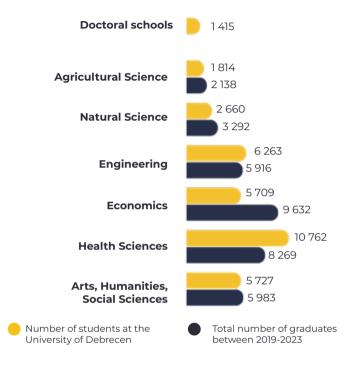
UD is more than a university. Education, research, public education, vocational training, patient care,

culture and sport are realized in an unique unit in the institution. which as a defining knowledge base and source of innovation plays an important economic revitalizing role in the Szolnok-Debrecen-Nagyvárad axis and in the Miskolc-Nyíregyháza-Debrecen triangle. UD is in the lead of research areas that will become decisive in the future. from data science to water management. Its outstanding role is demonstrated by its wide international network of corporate partners.

Factors that determine the attractiveness of the University of Debrecen include, in addition to the wide range of courses, the high proportion of highly qualified lecturers and 24 PhD schools. 34,350 students study at the institution's 13 faculties, who can choose from nearly 30,000 courses.

Bachelor's programme Master's programme Undivided programmes **Dual education programmes** Postgraduate specialist training programmes Higher-level vocational training programmes Programmes taught in languages other





Thanks to the flexibility and entrepreneur-friendly way of thinking, the University of Debrecen cooperates with several companies in and around Debrecen. If required, the University provides economic operators with the opportunity to start a training course consisting of 7-8 courses corresponding to their own workforce needs.

Most important strategic partners

of the University of Debrecen



































Aviation



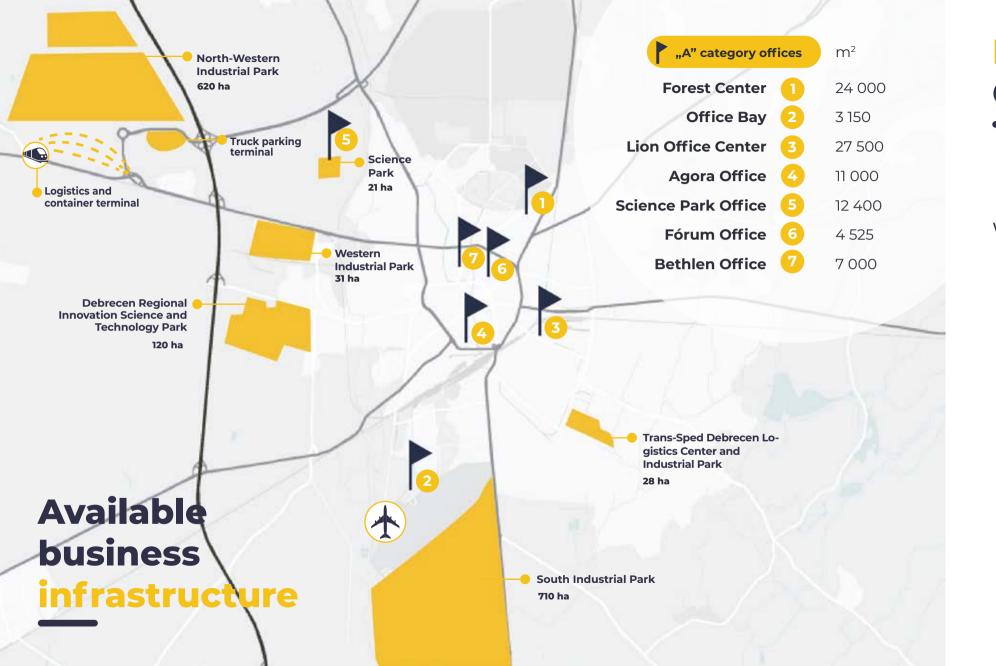












# **Business Service Centers**

## Why **Debrecen?**

- highly qualified workforce with extensive language skills
- mature BSC sector with complex and high added value activities
- advanced infrastructure, available office stock
- livable city, supportive business
   environment: active dialogue between
   educational institutions
   economic players city administration
- growth potential
- presence of BIG4 companies in the city

6-6°C

Debrecen Business Services Roundtable is a cooperation between companies present in the city to increase the popularity and recognition of the sector, their main activity is educational involvement.

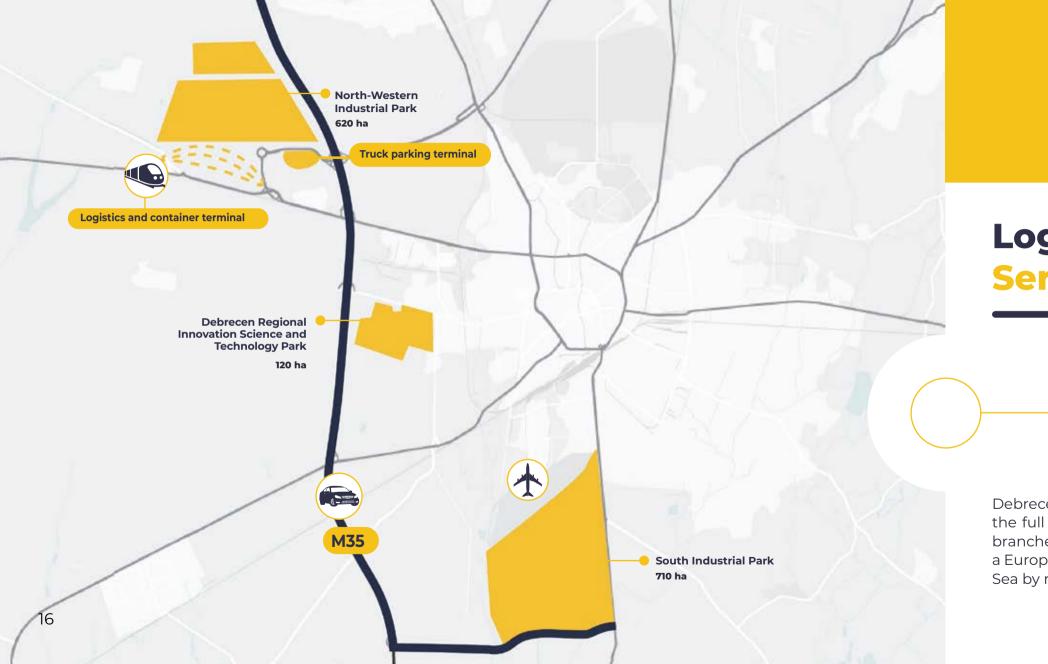
**DEBRECEN** 

**BUSINESS** 

**SERVICE** 

Number of employees

~ 5000 people



# Logistics Services







Debrecen has an excellent location and well-established transportation infrastructure. Supplementing this, the full range of warehousing and logistics services are available in the city, with the interconnection of three branches of transportation (air, road and rail). In addition, the "Via Carpathia" passes through Debrecen, which is a European high-speed transport corridor that connects the Baltic Sea with the Black Sea and the Mediterranean Sea by road.













- Complex logistics solutions tailored to individual customer needs
- Roll and crate cleaning service
- Warehousing nationwide, on more than 220,000 m2
- Transport with 200 own trucks (tarpaulin, refrigerated, container, oversized vehicles)
- Road, air, sea and rail transport nationwide 9 offices across the country, with more than 250 audited subcontractors
- Customs warehouse, import/export customs clearance, customs consulting, qualified customs officers in 7 offices across the country
- Value-added warehouse logistics services: packaging, unit load formation, picking, labeling
- Maintenance, machine installation: maintenance and installation of logistics equipment, complete production plant equipment, packaging machines, tank farms

- Development of industrial and logistics properties, offices and service units.
- Warehouse rental
- Leasing of commercial properties
- Rental of accommodation
- Accommodation service
- Renting of offices
- Customized office services

## Basic and value-added logistics services:

- > storage, warehousing, goods handling
- > comission, packaging
- > cross-dock services
- > multimodality (road, rail, air freight)

#### Truck terminal

- Located in the North-Western Industrial Area, south of the BMW factory
- Accessible by the M35 motorway
- ESPORG silver and gold certified truck parking lots available (194+64 units) next to the area
- Refrigerated truck loading
- Electric truck loading
- NAV Office and Customs House next
- to the Logistics Hall
- Driver accommodation, sanitary
- containers

#### Waberer's Group Debrecen Logistics Center

- Strategic location, excellent transport infrastructure
- Environmentally conscious logistics center
- 21,000 m2 useful area (12 m internal height and 8 t/m2 ground bearing capacity)
- State-of-the-art storage technologies
- Sustainable design with BREEAM Very Good certification
- Outstanding energy efficiency (A++)
- Large solar panel system
- Low operational costs
- Superior security systems
- Flexible, customised and cost-effective logistics services

## Logistics and container terminal:

- At the junction of M35-354 highways, with direct highway access
- Built with a heavy-duty rail link to main line 100
- High-capacity parking for trucks
- 24 hour per day operated, illuminated cargo area
- Heavy-duty cargo area
- Loading tracks for receiving full lenght international freight trains
- Marshalling yard
- Container loading
- Logistics services
- Entitlement for costumer clearance
- Goods-costums terminal

18

# **Investors** in Debrecen

## **Electronics and machine** industry



Péter Szabó Managing Director, Schaeffler Debrecen

opportunity to continuously develop together with the city."

"Schaeffler Debrecen Kft. has been present in the life of Debrecen for 25 years now, as

the oldest operating multi-company. During this time, we have a broad view of how

much the city and its surroundings have developed since the establishment of our

company. The training structure operating in Debrecen and the cooperation with the

university and vocational training institutions are exemplary in the city. We believe

that youth development is what ensures the skilled workforce and ensures the stable

operation of companies. The municipality of the city responds quickly and flexibly

to problems and suggestions and tries to involve companies in all important topics.

We feel that we have found a home here during the 25 years and that we have the



manz flexiforce\*

GE CHANGET GROOM

EURINGS EMPLETO. FORME A ROLLING

**HALMS** 

vitesco

**SKYWAYS** TECHNICS

























## **Electromobility**



**Jason Chen** General Manager. Operations Europe,

"When choosing the location for our second European plant, we benchmarked several countries in the region from different economic, infrastructural and demographic perspectives and also considered the potential educational



**Hans-Peter Kemser** Managing Director, **BMW Manufacturing** Hungary Ltd.

BMW Group considered more than 160 European locations as possible options for building Plant Debrecen, which will set new and state-of-theart standards in digitalisation, sustainability and flexibility.

Our company found a remarkably competitive venue in Debrecen, and the city turned to be an ideal place for the BMW Group to expand its production. The key advantage factors were the very good infrastructure, suitable logistics connections, the qualified personnel in the local area and the great cooperation with the educational partners.

Since the announcement of the investment, one

cooperation opportunities. Taking everything into account, we decided to invest in Debrecen which has a good industrial foundation, a superior investment environment and great educational institutions. We plan for the long term and believe that Debrecen is the right place for CATL and CATL is the right company for Debrecen. Our Hungarian plant is an important milestone in our expansion as well as in the European electrification process. I am sure that thanks to our Hungarian subsidiary and the young, Hungarian talents joining our team, we will be able to meet the demand of the constantly growing European electric car market and better serve our customers."

milestone had been accomplished right after the other in the Plant's life. We really appreciate the warm welcome we have experienced since the beginning of our operations, so we are trying to grab every opportunity to give something back to the people and to the city.



















## Capgemini





LUPUS

EMERSON. IT

Deloitte.

pwc

- T Deutsche Telekom

delaware

<epam>

4iG





















## **Business Services Centers**



László Kónya

Managing Director, Deutsche Telekom TSI Hungary Kft., Deutsche Telekom ITTC Hungary Kft.

"Debrecen is a strategically important location in the country for Deutsche Telekom IT Solutions. The university provides excellent, highly qualified employees, who speak languages very well. We also maintain strong relations with secondary education institutions in the region, and we have an active cooperation with other economic actors in the sector as well. The support of EDC should be highlighted too, who we see as one of the main drivers of the vibrant economic life."

## **Health Industry**



**Radovan Toman** Site General Manager, Teva Magyarország

"Decades ago Debrecen was an excellent choice for Teva to invest, innovate and grow. Ever since the city has provided attractive business environment to build up our capacities and R&D facilities, and our Debrecen site became a strategic player in the global pharma industry. Great educational partnerships, supportive business environment, that is what all industry players seek for!"

























GRAVIC





## **Printing and plastics industry**



Csaba Oláh Managing Director, Neopac

"The diversity, cohesion, and outstanding educational culture of Debrecen provide a solid foundation for the development of a unique and new industrial metropolis."

## **Food Industry**



Miklós Szabó Founder and CEO. Tranzit Group

"As people from Debrecen, we can think, develop and achieve success in Debrecen."







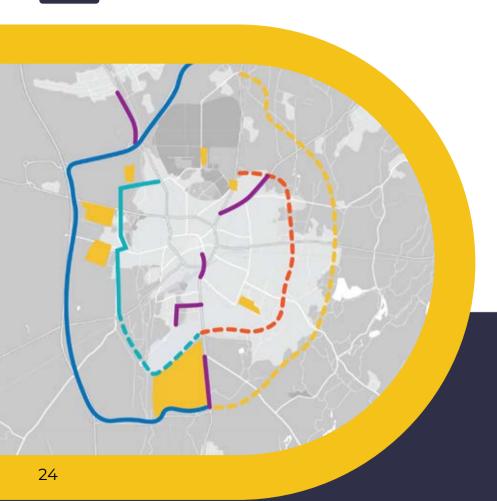






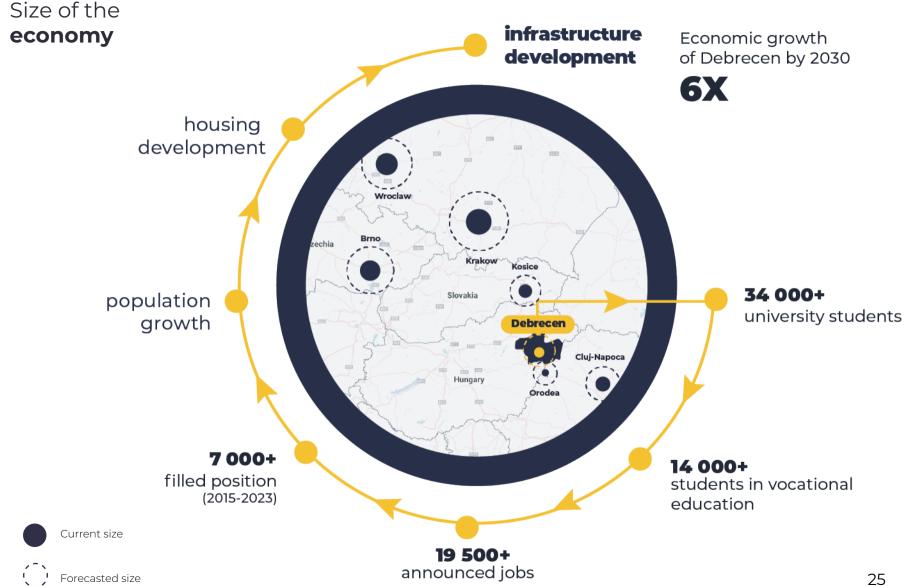


# **Dynamic** city growth



- Oberrecen is the center of the region: Regarding to the ongoing investments, the city's economy will grow nearly 6 times from 2020 until 2030.
- Due to the ongoing investments, the population of Debrecen and its agglomeration may increase by more than 56,000 people.
- Due to the expansion of the economy, ~25,000 additional apartments needed.
- The city has a complex, developed strategy, this is the Debrecen2030 Program.
- Major road improvements (existing)
- Western outer bypass road (existing)
- Western inner bypass road (existing)
- Eastern inner bypass road (planned)
- Eastern outer bypass road (planned)
- Western bypass road (planned)
- Industrial area

- hotel development
- real estate development
- transport network development
- expansion of the trade network



# **Liveable city**





## **Culture and Sports**

Gastronomic and cultural festivals 30+

Bicycle paths 110+ km

World championships in Debrecen 48 (2001-2023)

#### Services

Hotel beds 6000+

Restaurants 66

Shopping Centres 10

### **Municipal services**

Public transport lines 84

Healthcare service providers 1713

Expats in Debrecen Expat Club

and debrecen4u

debrecen4u.hu: debrecen4u is a webpage where the city collected all the relevant information a foreigner needs to know





With an hour's travel time. many attractions and program options can be reached from the city, such as Tokaj and Eger, famous for their wine regions, the Hortobágy National Park, which is mentioned as a world heritage site, or Hajdúszoboszló, famous for its thermal waters.

- full availability and development of health institutions, clinical health care
- environmental protection, solar park, Civaqua the city's comprehensive water management and nature conservation development programme
- introducing sustainable transportation methods
- rebuilt public spaces
- conference tourism
- accommodation and gastronomy, Michelin guided restaurant
- thermal and health tourism center
- cultural diversity, renewed cultural infrastructure
- extensive sports opportunities and advanced sports facilities



# **Investment promotion**



Total investment (mEUR)

Number of new jobs

**2** 12 158 **2** 19 113

#### Invest in Debrecen!



#### **Available incentives**

The Government of Hungary and the City of Debrecen are committed to creating an entrepreneur- and investor-friendly business environment thus supporting the competitiveness of local companies. Therefore, enterprises establishing themselves and creating jobs in Debrecen are offered several types of aids and incentives, depending on the volume of the investment and the number of newly created jobs. The maximum aid intensity is 50%, which is the highest possible rate in the European Union.

#### State aid

- Attractive business environment and active support from HIPA
- § Attractive state aid packages
- § Financial support in line with EU state aid rules, such as:
- Regional aid
- § R&D and training subsidy

## **Local support**

- § Flexible public transportation
- § Integration promotion
- § Dual education programme







**DECISION MAKING** PHASE

provide up-to-date information

> organise your site visits

recommend industrial parks, offices



**IMPLEMENTATION** PHASE

coordinate the permission process

find local suppliers and developers

> help you meet the deadlines



**OPERATION PHASE** 

help in employer branding

cooperate with educational institutions

> connect with HR companies

# **Urban and economic development**

# Infrastructure development:

DIF Debrecen manages
the engineering and technical
challenges of the mediumand long-term planned urban
development projects,
including the North-West
Industrial Area, as well as
the South Industrial
Park.

## Investment promotion:

EDC offers full-scale service for investors throughout the whole investment period, from site-selection through implementation to re-investments and finding local suppliers.

EDC DIF

# Economic analysis:

The team supports the development of Debrecen's economy and business environment with statistically based analyses on objective indicators.

# Business development:

A priority goal for Debrecen is to support and facilitate the strengthening of market relations and cooperations between businesses operating in the city. As a result of which many local SME can join into the large companies' production and service value chain, and can become suppliers.



# Urban development:

Design and maintenance of strategic documents, organization of project ideas, preparation of tenders, resources connected to urban development projects.

#### SME Park

The aim of the creation of the SME Park is to strengthen local SMEs and further increase their economic role, alongside with large companies. The concept, to be implemented in several stages, aims to provide businesses with opportunities on a total area of 60 hectares in the South Industrial Park.



## **TOP 10** FDI Strategy, Overall

RANK	CITY	COUNTRY
1	New York	US
2	Greater Montreal	Canada
3	Berlin	Germany
4	Hong Kong	China
5	Manama	Bahrain
6	Abu Dhabi	UAE
7	Düsseldorf	Germany
8	Dubai	UAE
9	Zurich	Switzerland
10	Debrecen	Hungary

#### CONTACT:

EDC Urban and Economic
Development Center



invest.debrecen.hu



invest@edc.debrecen.hu



4025 Debrecen, Széchenyi street 31.

The city of Debrecen Mayor's Office Old City Hall

4024 Debrecen,
Piac street 20.
+36 52 511-400
kabinet@ph.debrecen.hu

University of Debrecen

4032 Debrecen, Egyetem square 1. +36 52 512-900 info@unideb.hu Debrecen Vocational
Training Center

4030 Debrecen, Fokos street 12. +36 52 437 311 www.dszc.hu dszc@dszc.hu Chamber of Commerce and Industry of Hajdú-Bihar County 4025 Debrecen.

Petőfi square 10. +36 52 500-710

hbkik@hbkik.hu

Hungarian Investment and Promotion Agency

1055 Budapest, Honvéd street 20. +36 1 872-6520 info@hipa.hu

Sources:

Website of the Central Statistical Office

University of Debrecen

Debrecen Vocational Training Center

VisitDebrecen

International School of Debrecen

Deutsche Schule Debrecen

EDC Debrecen own research